SPHERES OF INFLUENCE

Center sphere – people you know personally or have regular and frequent contact with. This is the person you would not hesitate to talk to. (e.g. others in your department, friends)

Middle sphere – people you have worked with in the past, have sporadic contact with, or are connected to someone in your center sphere. (e.g. worked together in the past, sit with at lunch)

Outer sphere – people you are aware of through your connection with another person or have had little to no contact with. (e.g. student employer, donor, another employee)